## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 01180 201924Z ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

-----003141 210400Z/23

R 201830Z JUL 77

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 9232

**UNCLAS MONTREAL 1180** 

E. O. 11652: N/A TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

- 1. 122/04/P0080
- 2. 07/18/77
- 3. E. TOLMAN
- 4. 122 CANADA
- 5. IAD

6(A) WRITE, CALL
6(B) R. WEINMEISTER, GENERAL MANAGER
6(C) ANDREW GILCHRIST LTD.
5645 PARE STREET
MONTREAL, QUEBEC

7. TEL: (514) 735-3603 TELEX: 055-61066

8. ----

9. 104-11 9A. DIRECT SALE, AGENCY, REPRESENTATION UNCLASSIFIED

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PAGE 02 MONTRE 01180 201924Z

10. DESCRIPTION

26219XX-0000 ELECTRICAL INSULATION PAPER AND PAPER BOARD

22411XX-0000 ELECTRIC INSULATING TAPES 36442XX-0000 ELECTRICAL METALLIC TUBING

32640XX-0000 ELECTRICAL SUPPLY PRODUCTS 32292XX-0000 ELECTRICAL TUBING, GLASS 22411XX-0000 INSULATING TAPES, ELECTRIC 36443XX-0000 TUBING, ELECTRICAL INSULATION

ESTABLISHED IN MONTREAL IN 1923, ANDREW GILCHRIST LITD IS A LARGE WHOLESALER OF ELECTRICAL AND RELATED SUPPLIES FOR THE ELECTRONICS INDUSTRY, ELECTRICAL OEM'S AND REPAIR SHOPS, AND FOR OTHER INDUSTRIAL MAINTENANCE AND MANUFACTURING ENTERPRISES. MAINTAINS BRANCH OFFICES AND WAREHOUSES IN TORONTO AND EDMONTON, CANADA. MARKETING TERRITORY: CANADAWIDE. ANNUAL SALES IN 7 FIGURES. EMPLOYS 64 OF WHICH 10 ARE SALESPERSONNEL. HAS SERVICING CAPABILITIES FOR THE LINES IT CARRIES. SUBJECT FIRM SEEKS U.S. SUPPLIERS FOR THE PRODUCTS CODED ABOVE AS WELL AS FOR ANY POSSIBLE ASSOCIATED LINES WHICH WOULD NOT STRONGLY CONFLICT WITH THE LINES IT PRESENTLY HANDLES. HARPER

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## Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a **Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Sent Date: 20-Jul-1977 12:00:00 am

Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE01180
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Image Path: ISecure: 1

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Litigation History:
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Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 26-Jan-2005 12:00:00 am

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Subject: PRIVATE TRADE OPPORTUNITY

TAGS: BGEN, CA To: COM Type: TE

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Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

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